## SAMPLE 4-YEAR PLAN: Sports Business and Event Management, B.S.B.A.

## Haile/US Bank College of Business, Northern Kentucky University

This is one way you can complete this program in four years if you are not required to complete any developmental courses and you are placed by your math placement score in MAT 102 Introductory College Algebra.

MAJOR: Sports Business and Event Management (including required minor in Business)

FIRST YEAR	Fall Semester		Spring Semester	
If you are unsure what BSBA Major	BIS 101 Fundamentals of Business Computing	3	MAT 114 Finite Mathematics	3
is right for you, BUS 101	BUS 101 Introduction to Business (recommended)	3	FOK: Written Communication II	3
Introduction to Business is highly	FOK: Written Communication I	3	FOK: Culture & Creativity II	3
recommended - you will get an	FOK: Culture & Creativity I	3	FOK: Cultural Pluralism	3
overview of all business majors.	MAT 102 Introductory College Algebra	2	FOK: Natural Science with Lab	4
	Total	14	Total	16
SECOND YEAR	Fall Semester		Spring Semester	
Complete all Selective admissions	ACC 200 Principles of Accounting I - Financial <sup>1</sup>	3	ACC 201 Principles of Accounting II - Managerial <sup>1</sup>	3
courses by the end of your	ACC 200L Financial Accounting Lab	1	BUS 201 Haile Professionals	1
sophmore year and be admitted	STA 205 Introduction to Statistical Methods	3	BUS 230 Legal Environment <sup>1</sup>	3
into your BSBA major.	ECO 201 Principles of Microeconomics <sup>1</sup>	3	ECO 200 Principles of Macroeconomics <sup>1</sup>	3
Build work experience in the	MKT 205 Principles of Marketing <sup>1</sup>	3	FOK: Individual & Society	3
industry: volunteer for the	FOK: Oral Communication	3	FOK: Global Viewpoints	3
Cincinnati RedsFest in the Winter				
and/or Cincinnati's Western &	Total	16	Total	16
Southern Tennis Open in Summer.				
THIRD YEAR	Fall Semester		Spring Semester	
	MKT 310 Selling Skills		SPB 335 Event Planning & Management	3
year or perhaps a study abroad	SPB 305 Sports Marketing & Events Research	3	MGT 305 Operations Management in Business	3
	SPB 305 Sports Marketing & Events Research BIS 300 Management Information Systems	3		
year or perhaps a study abroad experience. Start taking a leadership role in a	SPB 305 Sports Marketing & Events Research	3	MGT 305 Operations Management in Business	3
year or perhaps a study abroad experience.	SPB 305 Sports Marketing & Events Research BIS 300 Management Information Systems MGT 300 Behavior in Organizations - Understanding	3 3	MGT 305 Operations Management in Business BIS 380 Quantitative Analysis for Business	3
year or perhaps a study abroad experience. Start taking a leadership role in a	SPB 305 Sports Marketing & Events Research BIS 300 Management Information Systems MGT 300 Behavior in Organizations - Understanding Organizational Life FOK: Natural Science without Lab	3 3 3	MGT 305 Operations Management in Business BIS 380 Quantitative Analysis for Business SPB 307 Moneyball: Economics of Sports & Events FIN 305 Principles of Finance	3 3 3
year or perhaps a study abroad experience. Start taking a leadership role in a campus organization.	SPB 305 Sports Marketing & Events Research BIS 300 Management Information Systems MGT 300 Behavior in Organizations - Understanding Organizational Life FOK: Natural Science without Lab Total	3 3 3	MGT 305 Operations Management in Business BIS 380 Quantitative Analysis for Business SPB 307 Moneyball: Economics of Sports & Events FIN 305 Principles of Finance Total	3 3 3
year or perhaps a study abroad experience. Start taking a leadership role in a campus organization.  FOURTH YEAR	SPB 305 Sports Marketing & Events Research BIS 300 Management Information Systems MGT 300 Behavior in Organizations - Understanding Organizational Life FOK: Natural Science without Lab  Total Fall Semester	3 3 3 15	MGT 305 Operations Management in Business BIS 380 Quantitative Analysis for Business SPB 307 Moneyball: Economics of Sports & Events FIN 305 Principles of Finance Total Spring Semester	3 3 3 3 15
year or perhaps a study abroad experience.  Start taking a leadership role in a campus organization.  FOURTH YEAR  Attend every professional	SPB 305 Sports Marketing & Events Research BIS 300 Management Information Systems MGT 300 Behavior in Organizations - Understanding Organizational Life FOK: Natural Science without Lab  Total Fall Semester SPB 350 Revenue Generation in Sports & Events	3 3 3 15	MGT 305 Operations Management in Business BIS 380 Quantitative Analysis for Business SPB 307 Moneyball: Economics of Sports & Events FIN 305 Principles of Finance  Total Spring Semester MGT 490 Business Policy	3 3 3 3 15
year or perhaps a study abroad experience.  Start taking a leadership role in a campus organization.  FOURTH YEAR  Attend every professional	SPB 305 Sports Marketing & Events Research BIS 300 Management Information Systems MGT 300 Behavior in Organizations - Understanding Organizational Life FOK: Natural Science without Lab  Total Fall Semester SPB 350 Revenue Generation in Sports & Events SPB Elective <sup>2</sup>	3 3 3 15 15	MGT 305 Operations Management in Business BIS 380 Quantitative Analysis for Business SPB 307 Moneyball: Economics of Sports & Events FIN 305 Principles of Finance  Total Spring Semester MGT 490 Business Policy SPB Elective <sup>2</sup>	3 3 3 3 15 15
year or perhaps a study abroad experience.  Start taking a leadership role in a campus organization.  FOURTH YEAR  Attend every professional networking event.	SPB 305 Sports Marketing & Events Research BIS 300 Management Information Systems MGT 300 Behavior in Organizations - Understanding Organizational Life FOK: Natural Science without Lab  Total Fall Semester SPB 350 Revenue Generation in Sports & Events SPB Elective <sup>2</sup> BUS 330 Ethics : Managerial Decision Making	3 3 3 15 3 3 3	MGT 305 Operations Management in Business BIS 380 Quantitative Analysis for Business SPB 307 Moneyball: Economics of Sports & Events FIN 305 Principles of Finance  Total Spring Semester MGT 490 Business Policy SPB Elective <sup>2</sup> Open Elective to reach 120 hours	3 3 3 3 15 15
year or perhaps a study abroad experience.  Start taking a leadership role in a campus organization.  FOURTH YEAR  Attend every professional networking event.  Be a leader - that's who companies	SPB 305 Sports Marketing & Events Research BIS 300 Management Information Systems MGT 300 Behavior in Organizations - Understanding Organizational Life FOK: Natural Science without Lab  Total Fall Semester SPB 350 Revenue Generation in Sports & Events SPB Elective <sup>2</sup> BUS 330 Ethics: Managerial Decision Making ECO 305 Foundations of International Business	3 3 3 15 3 3 3 3	MGT 305 Operations Management in Business BIS 380 Quantitative Analysis for Business SPB 307 Moneyball: Economics of Sports & Events FIN 305 Principles of Finance  Total  Spring Semester  MGT 490 Business Policy SPB Elective <sup>2</sup> Open Elective to reach 120 hours Open Elective to reach 120 hours	3 3 3 3 15 15 3 3 3
year or perhaps a study abroad experience.  Start taking a leadership role in a campus organization.  FOURTH YEAR  Attend every professional networking event.  Be a leader - that's who companies want to hire. Make a difference in	SPB 305 Sports Marketing & Events Research BIS 300 Management Information Systems MGT 300 Behavior in Organizations - Understanding Organizational Life FOK: Natural Science without Lab  Total Fall Semester  SPB 350 Revenue Generation in Sports & Events SPB Elective <sup>2</sup> BUS 330 Ethics: Managerial Decision Making ECO 305 Foundations of International Business Open Elective to reach 120 hours	3 3 3 15 3 3 3 3 3	MGT 305 Operations Management in Business BIS 380 Quantitative Analysis for Business SPB 307 Moneyball: Economics of Sports & Events FIN 305 Principles of Finance  Total Spring Semester  MGT 490 Business Policy SPB Elective <sup>2</sup> Open Elective to reach 120 hours Open Elective to reach 120 hours Open Elective to reach 120 hours	3 3 3 15 15 3 3 3 3
year or perhaps a study abroad experience.  Start taking a leadership role in a campus organization.  FOURTH YEAR  Attend every professional networking event.  Be a leader - that's who companies	SPB 305 Sports Marketing & Events Research BIS 300 Management Information Systems MGT 300 Behavior in Organizations - Understanding Organizational Life FOK: Natural Science without Lab  Total Fall Semester SPB 350 Revenue Generation in Sports & Events SPB Elective <sup>2</sup> BUS 330 Ethics: Managerial Decision Making ECO 305 Foundations of International Business	3 3 3 15 3 3 3 3 3	MGT 305 Operations Management in Business BIS 380 Quantitative Analysis for Business SPB 307 Moneyball: Economics of Sports & Events FIN 305 Principles of Finance  Total  Spring Semester  MGT 490 Business Policy SPB Elective <sup>2</sup> Open Elective to reach 120 hours Open Elective to reach 120 hours	3 3 3 15 3 3 3 1 13

## Notes:

Following this plan will allow you to complete your B.S.B.A. degree in Sports Business & Event Management and the required minor in Business in four years (eight semesters), assuming you meet minimum performance expectations in all courses. Give careful attention to course prerequisites, as they are strictly enforced. If you choose to earn your degree over a period longer than four years, the basic sequence of courses shown above will still apply in most cases. If you decide to deviate from the recommended sequence, you should consult with the College of Business Center for Student Excellence for assistance in developing an alternative plan.

<sup>1</sup>The Bachelor of Science in Business Administration (B.S.B.A.) with a major in Sports Business & Event Management is a selective admissions program. Students enter the program as a Pre-Sports Business & Event Management major. Upon completion of the six courses in the selective admissions group (ACC 200, ACC 201, BUS 230, ECO 200, ECO 201, and MKT 205) with a grade of C- or better in each and the achievement of an overall NKU GPA of 2.50 or 2.50 GPA in six selective admissions courses are admitted to the college as a B.S.B.A. Sports Business & Event Management major.

<sup>&</sup>lt;sup>2</sup>Sports Business & Event Management majors are required to take two SPB Electives (6 credits).